## PORTCOAST CONSULTANT CORPORATION

Audited financial statements for the year ended 31 December 2014

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### REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Portcoast Consultant Corporation have pleasured in presenting this report and the audited financial statements of the Company for the fiscal year ended on 31 December 2014.

### 1. The Company

Portcoast Consultant Corporation ("the Company") is a joint stock company established by the equitization the Portcoast Consultant Enterprise according to the decision No 3203/QD-BGTVT dated 24 October 2004 issued by the Ministry of Communication and Transportation. The Company operates under the Certificate of Business Registration No. 4103002981 (business code 0303592115) dated 23 December 2004 issued by the Department of Planning and Investment of Ho Chi Minh City and has been changed to the tenth amendment dated 13 December 2013. The amendments of the Certificate of Business Registration have been performed mainly to increase the charter capital.

According to the Certificate of Business Registration, the company's business scopes are as follows:

- Survey and consultancy for maritime works including port and coastal structures, off-shore facilities in shipbuilding yard;
- Survey for making waterway transport network plans;
- Survey and consultancy for infrastructure projects related to port and coastal structures, off-shore facilities in shipbuilding yard;
- Consultancy for making tender document, construction supervision, verification of transport works;
- Experimental construction of transportation;
- Design of transport works (port, waterway);
- Design of hydraulic works (dam, tunnel, culvert, trench, bank protection);
- Design of urban infrastructure works;
- Design of industrial and civil construction structure;
- Investment consulting (except financial investment consulting); prepare investment statement
- Prepare investment project of traffic works, civil and industrial construction;
- Traffic construction, civil and industrial project planning;
- Map survey, design traffic construction (bridge, road);
- Design civil and industrial architecture;
- Design interior decoration for construction;
- Design electricity of civil and industrial construction;
- Design water supply and drainage for construction;
- Prepare report on evaluation of the effects on environment;
- Maritime consultant services;
- Real estate trading;
- Warehouse service;
- Construct other civil technical project.

The Company is located at 92 Nam Ky Khoi Nghia Street, District 1, Ho Chi Minh city.

The Company has 2 branches:

- The North Branch of the Company is located at No.21, Endocrine hospital collective zone, Lang Ha Thanh Xuan street prolonged, Nhan Chinh ward, Thanh Xuan District, Ha Noi City
- Ho Chi Minh City Branch is located at Portcoast Building No.328 Nguyen Trong Tuyen, Ward 2, Tan Binh District, Ho Chi Minh City.

#### 2. The Board of Management and Executive

The members of the Board of Management and Executive during the financial year and at the date of this report are:

#### The Board of Management

Mr	Tran Tan Phuc	Chairman
Mr	Nguyen Van Loc	Vice Chairman
Mr	Nguyen Manh Ung	Member
Mr	Pham Duy Dong	Member
Mr	Pham Anh Tuan	Member
Ms	Nguyen Thi Tam Trinh	Member

## REPORT OF THE BOARD OF MANAGEMENT

#### The Executive Board

Mr	Tran Tan Phuc	General Director
Mr	Pham Anh Tuan	Standing Vice General Director and Project Manager, concurrently
Mr	Nguyen Manh Ung	Vice General Director and Director the North Branch, concurrently
Mr	Pham Duy Dong	Vice General Director and Technical Manager, concurrently
Mr	Nguyen Danh Nam	Vice General Director
Mr	Truong Ngoc Tuong	Chief Engineer
Mrs	Nguyen Thi Tam Trinh	Chief Financial – Human Resource Officer

### 3. The Company's financial position and operating results

The Company's financial position as at 31 December 2014 and its operating result for the year then ended are reflected in the accompanying financial statements.

#### 4. Events since the balance sheet date

There have been no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the financial statements.

#### 5. Auditors

AFC Vietnam Auditing Company Ltd. has been appointed to perform the audit for the year ended 31 December 2014.

### 6. Statement of responsibility of the Executive Board in respect of the financial statements

The Executive Board are responsible for the financial statements for the year ended 31 December 2014 which give a true and fair view of the state of affair of the Company and of its results and cash flows for the year then ended. In preparing those financial statements, the Executive Board is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basic unless it is inappropriate to presume that the Company will continue in business; and
- Design, implement and maintain the Company's internal control for prevention and detection of fraud and error.

The Executive Board confirms that the Company has complied with the above requirements in preparing the financial statements and no unusual problems can affect the ability of going concern of the business

The Executive Board is responsible for ensuring that the proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and the accounting records comply with the Vietnamese Accounting Standards, Vietnamese Accounting system for enterprises and legal regulations relating to financial reporting. The Executive Board is also responsible for ensuring the safety of the property and taking appropriate measures to prevent and detect errors and other cases.

### REPORT OF THE BOARD OF MANAGEMENT

## 7. Approval of the financial statements

We hereby approve the accompanying financial statements which give a true fair view of the financial position of the Company as at 31 December 2014 and the results of its operations and cash flows of the Company for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Accounting system for enterprises and legal regulations relating to financial reporting.

On behalf of the Board of Management

Mr. Tran Tan Phuc

Chairman



No. 117/2015/BCKT-HCM.00126

### INDEPENDENT AUDITORS' REPORT

On financial statements for the year ended 31 December 2014 of Portcoast Consultant Corporation

To: The Shareholders

The Board of Management and Executive Portcoast Consultant Corporation

We have audited the accompanying financial statements of Portcoast Consultant Corporation ("the Company"), presented at 19 June 2015, as set out on pages 6 to 27, which comprise the balance sheet as at 31 December 2014, and the income statement, cash flow statement and notes to the financial statements for the year then ended.

### Responsibilities of the Executive Board

The Executive Board is responsible for the preparation of these financial statements true and fairly in accordance with comply with Vietnamese Accounting Standards, Vietnamese Accounting System and financial reporting related legal regulations in Vietnam, and such internal control as the Executive Board determined as necessary to ensure that the preparation and presentation of these financial statements that are free from material misstatement to fraud or error.

### **Responsibilities of Auditors**

Our responsibility is to express an opinion on these financial statements based on our audit. We have conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Executive Board, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### Basis for qualified opinion

1. As of 31 December 2014, the Company's receivable from Transport Engineering Design Incorporation South (Tedi South) with the amount of VND 9,765,516,627 as a temporary amount. Therefore, any effects of adjustments to these debts will have impact on the financial situation of the Company.

## **INDEPENDENT AUDITOR'S REPORT (Continued)**

2. According to the current Vietnamese Accounting Standard and System, in the normal operation condition, the financial statements have been prepared on the historical cost method. As mentioned in Notes 3.1, 3.7, 4.10 and 4.21 of the Notes, based on the Valuation Certificate No. 02171209/KHDN dated 26 December 2009 and Valuation Certificate No.03691/2010/VLAND-HCM dated 20 December 2010 which issued by VietLand Valuation Limited Company, the Company has revaluated its intangible assets – land use right. The revaluation have been recorded in 2009 and 2010 and have increased the value of Intangible assets – land use right with an amount of VND 73.377.039.634 in 2009 and VND 15.571.675.186 in 2010 respectively. In addition, the Company has not made any provision for the potential CIT expenses (if any) for this additional revaluation.

### **Qualified opinion**

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, in all material respects, the financial statements give a true and fair view of the financial position of Portcoast Consultant Corporation as at 31 December 2014, and of its financial performance and its cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Accounting system for enterprises and legal regulations relating to financial reporting.

### **Emphasis of Matter**

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We draw attention to Note 4.13 to the financial statements, as of 31 December 2014 the profit or loss of investments in subsidiaries, associated companies and other long – term investment are not recognized in the financial statements because the Company has not received the financial statements of these companies. So, the business result and financial position of the Company for the year ended on this date can be changed if the profits or losses on investments are recognized. Our opinion is not qualified in respect of this matter.

TRANG DAC NHA

Deputy General Director

Audit Practice Registration Certificate

No: 2111-2013-009-1

**DIEP QUOC BINH** 

**Auditor** 

Audit Practice Registration Certificate

No: 2200-2013-009-1

AFC VIETNAM AUDITING COMPANY LTD.

### PORTCOAST CONSULTANT CORPORATION

92 Nam Ky Khoi Nghia, Ben Nghe Ward, District 1, Ho Chi Minh City

## **BALANCE SHEET**

As at 31 December 2014

	Code	Note	31/12/2014 VND	01/01/2014 VND
ASSETS		_	VIID _	VND
CURRENT ASSETS	100		205.426.743.352	226.461.345.400
Cash and cash equivalents	110	4.1	1.163.988.398	9.726.978.941
Cash	111		1.163.988.398	7.316.978.941
Cash equivalents	112		-	2.410.000.000
Short-term investments	120	4.2	3.752.000.000	1.542.526.800
Short-term investments	121		3.752.000.000	1.542.526.800
Provision for the diminution in value	129		-	-
Accounts receivable	130		106.092.548.467	97.315.714.387
Trade receivables	131	4.3	17.382.145.924	13.380.746.806
Advances to suppliers	132	4.4	38.499.400.680	28.656.865.627
Intercompany receivable	133		-	-
Construction contract receivables based on progress billings	134		-	-
Other receivables	135	4.5	50.590.336.750	55.657.436.841
Provision for doubtful debts	139		(379.334.887)	(379.334.887)
Inventories	140	4.6	89.092.135.237	111.725.256.328
Inventories	141		89.092.135.237	111.725.256.328
Provision for decline inventories	149		-	-
Other current assets	150		5.326.071.250	6.150.868.944
Prepaid expenses	151		42.545.399	57.755.711
Value added tax deductibles	152	4.16	1.066.330.761	887.794.245
Taxes receivable	154	4.16	768.222.381	-
Repo transactions in government bonds	157		-	-
Other current assets	158	4.7	3.448.972.709	5.205.318.988

### PORTCOAST CONSULTANT CORPORATION

92 Nam Ky Khoi Nghia, Ben Nghe Ward, District 1, Ho Chi Minh City

## **BALANCE SHEET**

As at 31 December 2014

	Code	Note	31/12/2014 VND	01/01/2014 VND
ASSETS				VND
NON-CURRENT ASSETS	200		325.599.896.357	324.462.241.923
Long-term receivables	210	-	9.765.516.627	9.765.516.627
Long-term trade receivables	211	4.8	9.765.516.627	9.765.516.627
Investment in equity of subsidiaries	212		-	-
Long-term intercompany receivables	213		-	-
Other long-term receivables	218		-	-
Provision for doubtful LT receivables	219		-	-
Fixed assets	220		171.247.139.761	175.214.373.921
Tangible fixed assets	221	4.9	37.853.558.140	40.910.396.269
Cost	222		57.330.075.729	57.232.015.217
Accumulated depreciation	223		(19.476.517.589)	(16.321.618.948)
Finance leasehold assets	224		-	-
Cost	225		-	-
Accumulated depreciation	226		-	-
Intangible fixed assets	227	4.10	100.356.136.153	101.274.155.310
Cost	228		106.943.584.325	106.943.584.325
Accumulated amortisation	229		(6.587.448.172)	(5.669.429.015)
Construction in progress	230	4.11	33.037.445.468	33.029.822.342
Investment Property	240		-	-
Cost	241		-	-
Accumulated depreciation	242		-	-
Long-term financial investments	250	4.12	143.120.730.729	137.270.730.729
Investment in subsidiary company	251		111.279.873.729	105.429.873.729
Investment in associates and JV	252		24.287.907.000	24.287.907.000
Other long-term investments	258		7.552.950.000	7.552.950.000
Provision for decline in LT investments	259		-	-
Other long-term assets	260		1.466.509.240	2.211.620.646
Long-term prepaid expenses	261	4.13	1.466.509.240	2.211.620.646
Deferred income tax assets	262		-	-
Other long-term assets	268		<u>-</u>	
TOTAL ASSETS	270		531.026.639.709	550.923.587.323

## **BALANCE SHEET**

As at 31 December 2014

	Code	Note	31/12/2014 VND	01/01/2014 VND
RESOURCES		•		
LIABILITIES	300		258.621.040.291	280.379.517.409
Current liabilities	310		244.608.186.605	267.551.049.292
Short-term loan and liabilities	311		-	-
Trade payables	312	4.14	13.041.525.100	16.525.231.730
Advance from customers	313	4.15	192.137.757.558	213.565.219.816
Tax and payable to the State	314	4.16	27.975.084.592	27.759.774.779
Payable to employees	315		381.750.000	1.518.082.400
Accrued expenses payable	316		-	-
Payable to intercompany	317		-	-
Construction contract payables based on agreed progress billings	318		-	-
Other payables	319	4.17	9.039.189.941	4.641.172.668
Current contingent expense payables	320		-	-
Bonus and welfare funds	323	4.18	2.032.879.414	3.541.567.899
Repo transactions in government bonds	327		-	-
Long-term liabilities	330		14.012.853.686	12.828.468.117
Long-term trade payables	331		-	-
Long-term payable to intercompany	332		-	-
Other long-term payables	333	4.19	12.828.468.117	12.828.468.117
Long-term borrowings and liabilities	334		-	-
Deferred income tax liabilities	335		-	-
Unemployment fund	336		-	-
Long-term contingent exp. payables	337		-	-
Unrealised revenues	338	4.20	1.184.385.569	-
Development science and tech. fund	339		-	-
OWNER'S EQUITY	400		272.405.599.418	270.544.069.914
Capital	410	4.21	272.405.599.418	270.544.069.914
Owners' invested equity	411		120.870.700.000	120.870.700.000
Surplus of stock capital	412		7.625.000.000	7.625.000.000
Other capital	413		-	-
Treasury stocks	414		-	-
Difference on assets revaluation	415		88.948.714.820	88.948.714.820
Foreign exchange differences	416		-	-
Development investment fund	417		7.460.000.000	7.460.000.000
Financial reserve fund	418		6.310.000.000	6.310.000.000
Other funds belonging to owners' equity	419		-	-
Retained earnings	420		41.191.184.598	39.329.655.094
Funds for construction investment	421		-	-
Other capital, funds	430		-	-
Subsidized funds	432		-	-
Funds invested in fixed assets	433		<del>-</del>	<u>-</u>
TOTAL RESOURCES	440	ı	531.026.639.709	550.923.587.323

### PORTCOAST CONSULTANT CORPORATION

92 Nam Ky Khoi Nghia, Ben Nghe Ward, District 1, Ho Chi Minh City

## **BALANCE SHEET**

As at 31 December 2014

OFF BALANCE SHEET ITEMS	Note	31/12/2014	01/01/2014
Operating lease assets		-	-
Goods held under trust or for processing		-	-
Goods received on consignment for sale		-	-
Bad debts written off - VND		-	-
Foreign currencies (USD)		-	-
- USD	4.1	648,95	2.662,62
- JPY	4.1	31.251,00	29.751,00
Forecast operating expenses		-	-

NGO NGOC THU NHAN Chief Accountant

NGUYEN THI TAM TRINH Chief Financial-HR Officer TRAN TAN PHUC General Director

### **INCOME STATEMENT**

For the year ended 31 December 2014

	Code	Note _	Year 2014 VND	Year 2013 VND
Gross sales of merchandise and services	01		102.369.791.175	80.821.283.717
Less deduction	02		-	-
Net sales	10	5.1	102.369.791.175	80.821.283.717
Cost of sales	11	5.2	92.401.030.787	67.944.305.706
Gross profit/(loss)	20		9.968.760.388	12.876.978.011
Financial income	21	5.3	1.093.042.513	1.060.435.577
Financial expenses	22	5.4	22.771.308	2.788.763.889
In which : Interest expenses	23		-	2.788.763.889
Selling expenses	24		-	-
General and administration expenses	25	5.5	8.323.321.184	9.964.765.022
Operating profit/(loss)	30		2.715.710.409	1.183.884.677
Other income	31	5.6	91.240.246	1.962.810.832
Other expenses	32	5.7	554.125.955	560.843.811
Other profit/(loss)	40		(462.885.709)	1.401.967.021
Profit/(loss) before tax	50		2.252.824.700	2.585.851.698
Current corporate income tax expense	51	5.8	391.295.196	1.210.326.862
Deferred corporate income tax expense	52		-	-
Net profit/(loss) after tax	60	=	1.861.529.504	1.375.524.836
Earnings per share	70	5.9	1.540	1.138

NGO NGOC THU NHAN
Chief Accountant

NGUYEN THI TAM TRINH Chief Financial-HR Officer TRAN TAN PHUC General Director

92 Nam Ky Khoi Nghia, Ben Nghe Ward, District 1, Ho Chi Minh City

## **CASH FLOW STATEMENT - Direct method**

For the year ended 31 December 2014

	Code	Year 2014 VND	Year 2013 VND
CASH FLOW FROM OPERATING ACTIVITIES			
Proceeds from customers	01	93.895.651.320	119.670.295.913
Payments to suppliers	02	(62.349.753.698)	(52.780.391.259)
Payments to employees	03	(20.795.655.329)	(21.604.495.479)
Interest paid	04	-	(2.788.763.889)
Corporate income tax paid	05	(6.919.532.156)	(7.236.614.863)
Other cash inflow from operating activities	06	14.691.190.044	19.479.678.127
Other cash outflow from operating activities	07	(13.929.285.931)	(36.443.162.096)
Net cash flow from operating activities	20	4.592.614.250	18.296.546.454
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of fixed assets and other long term assets	21	(179.447.274)	(1.481.822.272)
Proceeds from disposal of FA and other LT assets	22	-	529.791.323
Payments for loan, purchase of debt instrument	23	(33.512.252.618)	(17.697.394.129)
Proceeds from loans, sale of debt instrument	24	19.705.160.021	5.915.441.699
Investment in other entities	25	-	(2.000.000.000)
Proceeds from investment in other entities	26	-	-
Interest and dividends received	27	830.935.078	1.055.760.809
Net cash flow from investing activities	30	(13.155.604.793)	(13.678.222.570)
CASH FLOW FROM FINANCIAL ACTIVITIES			
Proceeds from capital contribution	31	-	-
Payments of capital to owners	32	-	-
Proceeds from borrowings	33	-	-
Repayments of borrowings	34	-	-
Dividends paid	36	-	-
Net cash flow from financing activities	40	-	-
Net increase/decrease in cash	50	(8.562.990.543)	4.618.323.884
Cash and cash equivalents at beginning of year	60	9.726.978.941	5.103.832.689
Impact of exchange rate fluctuation	61	2035921	4.822.368
Cash and cash equivalents at the end of year	70	763.988.398	9.726.978.941

NGO NGOC THU NHAN
Chief Accountant

NGUYEN THI TAM TRINH Chief Financial-HR Officer

General Director

92 Nam Ky Khoi Nghia Street, Ben Nghe Ward, District 1, Ho Chi Minh City

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2014

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1. GENERAL INFORMATION

Portcoast Consultant Corporation ("the Company") is a joint stock company, under the Certificate of Business Registration No. 4103002981 (business code 0303592115) dated 23 December 2004 issued by the Department of Planning and Investment of Ho Chi Minh City and has been changed to the tenth amendment dated 13 December 2013. The amendments of the Certificate of Business Registration have been performed mainly to increase the charter capital.

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- Consultancy for making tender document, construction supervision, verification of transport works;
- Experimental construction of transportation;
- Design of transport works (port, waterway);
- Design of hydraulic works (dam, tunnel, culvert, trench, bank protection);
- Design of urban infrastructure works;
- Design of industrial and civil construction structure;
- Investment consulting (except financial investment consulting); prepare investment statement
- Prepare investment project of traffic works, civil and industrial construction;
- Traffic construction, civil and industrial project planning;
- Map survey, design traffic construction (bridge, road);
- Design civil and industrial architecture;
- Design interior decoration for construction;
- Design electricity of civil and industrial construction;
- Design water supply and drainage for construction;
- Prepare report on evaluation of the effects on environment;
- Maritime consultant services; real estate trading; warehouse service;
- Construct other civil technical project.

The Company is located at 92 Nam Ky Khoi Nghia Street, District 1, Ho Chi Minh City. The Company has 2 branches:

- The North Branch of the Company is located at No.21, Endocrine hospital collective zone, Lang Ha Thanh Xuan Street prolonged, Nhan Chinh Ward, Thanh Xuan District, Ha Noi City
- Ho Chi Minh City Branch is located at Portcoast Building No.328 Nguyen Trong Tuyen Street, Ward 2, Tan Binh District, Ho Chi Minh City.

As at 31 December 2014, the total number of employees is 142 persons (as at 31 December 2013, the total number of employees is 143 persons).

#### 2. BASIS FOR PREPARATION

The financial statements, expressed in Vietnamese dong ("VND"), are prepared in accordance with Vietnamese Accounting Standards and Vietnamese Accounting System.

The financial statements are prepared on the historical cost basis. The accounting policies have been consistently applied by the Company.

The financial year of the Company is from 1 January to 31 December.

The Company maintains its accounting records in VND.

The applicable accounting documentation system is the journal voucher.

For the financial year ended 31 December 2014

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 General accounting convention

Accounting policies are applied appropriately and consistently in accordance with the accounting policies of the previous year, except the cases presented in note 3.7 and the change of the accounting policies related to the application of amending regulation as mentioned below.

### 3.2 Cash and cash equivalents

Cash comprises cash on hand, cash at banks (demand deposits) and cash in transit. Cash equivalents are short-term highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 3.3 Foreign currency transactions

During the year, transactions in currencies other than Vietnamese Dong (VND) are translated into VND at the actual exchange rate of the transaction date. Realized gains or losses arisen during the year are recognized in the financial income and financial expense.

As at the Balance sheet date, monetary items (cash and cash equivalents, receivables and liabilities) denominated in foreign currencies are translated into VND based on the average interbank exchange rate announced on the balance sheet date by The State Bank of Vietnam. The exchange rate differences arising from revaluation of monetary items are recorded as financial income or financial expense of the financial year.

### 3.4 Receivables

Trade and other receivables are stated at cost less provision for doubtful debts.

The provision for doubtful debts represents the estimated loss due to non-payment arising on receivables that were outstanding at the balance sheet date. Increases and decreases to the provision balance are recognised as general and administration expense in the income statement.

#### 3.5 Inventories

Inventories are determined at cost. Where the net realisable value is lower than cost, inventories should be measured at the net realisable value. Cost of inventories comprise all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The perpetual method is used to record inventories. Cost is determined on specific identification method out basis.

Cost in the case of finished goods includes raw materials, direct labour and attributable manufacturing overhead.

An inventory provision is created for the estimated loss arising due to the impairment (through diminution, damage, obsolescence, etc) of raw materials, finished goods and other inventories owned by the Company, based on appropriate evidence of impairment available at the balance sheet date. Increases and decreases to the provision balance are recognised as cost of goods sold in the income statement.

For the financial year ended 31 December 2014

### 3.6 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The initial cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures for additions, improvement and renewals are capitalised on fixed assets accounts, expenditures for maintenance and repairs are charged to the income statement.

When assets are sold or retired, their cost and accumulated depreciation are removed from the balance sheet and any gain or loss resulting from their disposal is included in the income statement.

Depreciation of tangible fixed assets is calculated on a straight-line basis over the estimated useful life of these assets, which are as follows:

Buildings and structure	15 - 30 years
Machinery and equipment	3 - 8 years
Transportation vehicles	3 - 10 years
Transmission equipment	6 - 8 years
Office equipment	3 - 5 years

#### 3.7 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortization.

Land use rights

The beginning cost of land use rights is recorded at historical cost including its purchase price and any directly attributable costs of getting the land use rights. The useful time of these land use rights is unidentified, so it is not depreciated.

The Company's land use rights are as follows:

Area	Location
400,4m <sup>2</sup>	No. 328 Nguyen Trong Tuyen Street, Tan Binh District, Ho Chi Minh City
76.486,00 m <sup>2</sup>	Field no. 65, map no. 52 Phuoc Hoa ward, Tan Thanh District, Ba Ria Vung Tau Province.
54,70m <sup>2</sup>	No. 83 Tran Van Kieu, Ward 13, District 5, Ho Chi Minh City.

In the year 2009, the cost of above land use rights are revaluated and recorded in financial statements in accordance with the Valuation Certificate no. 02171209/KHDN dated 26 December 2009 which issued by Vietland Valuation Limited Company.

In the year 2010, the cost of above land use rights are revaluated and recorded in financial statements following the Valuation Certificate no.03691/2010/VLAND-HCM dated 20 December 2010 which issued by Vietland Valuation Limited Company.

#### Software

Software is recognized as an intangible fixed asset and depreciated on a straight-line method from 3 years to 6 years.

For the financial year ended 31 December 2014

### 3.8 Construction in progress

Construction in progress represents the costs attributable directly to the construction which have not yet been completed. No provision for depreciation is made on construction in progress until such time when the relevant assets are completed and put into use.

### 3.9 Investment in subsidiary, joint-ventures, associates

The investment in a subsidiary is recognized when the Company has the power to govern the financial and operating policies of that enterprise, generally accompanying a shareholding of more than one haft of the voting right.

The investment in an associate is recognized when the Company has significant influence and which is neither a subsidiary nor a joint venture of the Company, generally accompanying a shareholding of from 20% to 50% of the voting right.

The investment in a joint venture is recognized when the Company has contractual arrangements where by two or more parties undertake an economic activity which is subject to join venture.

In this financial statements (The Company's separate financial statements), the investments in subsidiaries, associates, joint ventures are presented at historical cost method.

#### 3.10 Owner's equity

Owner's investment capital

Owner's investment capital is capital contributed from issuing shares be recorded upon par value.

Share capital surplus

Share capital surplus reflected the increase/ (decrease) difference resulting from issuing shares with price higher/ (lower) than par value; and the difference of increase in price compared with buying back price when re-issuing treasury shares.

#### 3.11 Revenue

The revenue of services

The revenue of services is recognized when the company rendered services and the customer confirmed in acceptance minutes. Later on, the company issues invoice based on the acceptance minutes.

Financial income

Financial income is interest, dividend, profit received from financial investments which incurred in period, include all amounts the company received in cash or not.

#### **3.12** Taxes

Corporation income tax

Current CIT expense is the CIT payable charged to taxable income and tax rate applied.

According to Corporation income tax law, corporation income tax rate applied in 2014 is 22%

Other tax: comply with Vietnamese current regulations.

For the financial year ended 31 December 2014

#### 3.13 Financial instruments

Financial instruments – initial recognition and presentation

### Financial assets

Financial assets within the scope of Circular 210/2009/TT-BTC are classified, for disclosures in the notes to the financial statements, as financial assets at the fair value through the income statement, held-to-maturity investments, loans and receivables, available for sale financial assets. The Company determines the classification of its financial assets at initial recognition.

All financial assets are recognized initially at cost plus directly attributable transaction costs.

The Company's financial assets include cash and cash equivalents; short-term investments and other long-term investments, trade receivables; others receivables and deposits.

#### Financial liabilities

Financial liabilities within the scope of Circular 210/2009/TT-BTC are classified, for disclosures in the notes to the financial statements, as financial liabilities at the fair value through the income statement or financial liabilities measured at amortized cost as appropriate. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilties are recognized initally at cost plus directly attributable transaction costs.

The Company's financial liabilities include loans and borrowings liabilities; trade payables and other payables.

#### Subsequent measurement

No subsequent measure of financial instruments is currently required.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

### 3.14 Related parties

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

#### 4. ADDITIONAL INFORMATION TO ITEMS IN THE BALANCE SHEET

### 4.1 Cash and cash equivalents

·	<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
Cash on hand Cash in bank	127,097,116 1,036,891,282	337,173,742 6,979,805,199
Cash equivalents	1,163,988,398	2,410,000,000 <b>9,726,978,941</b>

For the financial year ended 31 December 2014

	As at 31 December 2014, the balances of cash in b	ank are as follows :	
		Original currency	Equivalent to VND
	VND USD JPY	648.95 31,251.00	1,017,531,012 13,787,592 5,572,678
			1,036,891,282
4.2	Short-term financial investments		
		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
	Fixed deposit in bank over 3 months	3,752,000,000 3,752,000,000	1,542,526,800 1,542,526,800
4.3	Trade receivable		
		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
	Trade receivable – third parties	17,382,145,924 17,382,145,924	13,380,746,806 13,380,746,806
4.4	Advances to suppliers		
		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
	Advances to suppliers – third parties Advances to suppliers – related parties	22,519,234,822 15,980,165,858 <b>38,499,400,680</b>	10,712,951,824 17,943,913,803 <b>28,656,865,627</b>
4.5	Other receivables		
		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
	Receivables from lending to related parties Receivables from lending to third parties Other	32,547,750,606 17,142,354,000 900,232,144	37,555,947,704 17,025,254,000 1,076,235,137
		50,590,336,750	55,657,436,841
4.6	Inventories		
		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
	Work in progress	89,092,135,237 <b>89,092,135,237</b>	111,725,256,328 111,725,256,328

For the financial year ended 31 December 2014

4.7	Other short-term assets		
		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
	Advances to employees for performance		
	contracts	3,448,972,709	5,197,288,967
	Deposit for contract guarantee	<u> </u>	8,030,021
		3,448,972,709	5,205,318,988
4.8	Other long-term receivables		
		31/12/2014	01/01/2014
		VND	VND
	Receivables from the Transport Engineering		
	Design Incorporation South	9,765,516,627	9,765,516,627
		9,765,516,627	9,765,516,627

According to "The confirmation minutes of output performance up to 31 December 2004 for all contracts signed before 31 December 2004" agreed between the Company and the Transport Engineering Design Incorporation South (Tedi South), this is the difference of the output performance of the Company and total value advanced from Tedi South up to 31 December 2004.

### 4.9 Increase/ Decrease of tangible fixed assets

	Buildings, Structures	Machinery, equipment	Means of transmitters	Total
	VND	VND	VND	VND
Cost				
As at 01/01/2014	37,375,160,556	3,367,587,678	16,489,266,983	57,232,015,217
Purchased during the year	-	171,824,148	-	171,824,148
Decrease due to liquidation	-	(73,763,636)	-	(73,763,636)
As at 31/12/2014	37,375,160,556	3,465,648,190	16,489,266,983	57,330,075,729
cc. depreciation				
As at 01/01/2014	4,247,839,966	1,856,197,652	10,217,581,330	16,321,618,948
Depreciation during the year	1,258,268,074	445,590,436	1,524,803,767	3,228,662,277
Decrease due to liquidation	-	(73,763,636)	-	(73,763,636)
As at 31/12/2014	5,506,108,040	2,228,024,452	11,742,385,097	19,476,517,589
Net book value				·
As at 01/01/2014	33,127,320,590	1,511,390,026	6,271,685,653	40,910,396,269
As at 31/12/2014	31,869,052,516	1,237,623,738	4,746,881,886	37,853,558,140

As at 31 December 2014, the cost of fixed assets fully depreciated but still in use is VND 3,153,744,425 VND

For the financial year ended 31 December 2014

4.10 Increase/ Decrease of Intangible fixed asset	4.10	ase/ Decrease of intangible fixed as	sets
---	------	--------------------------------------	------

Land use right Accounting	Total
software VND VND	VND
Cost	
	13,584,325
Purchased during the year	-
As at 31/12/2014 99,577,816,920 7,365,767,405 <b>106,9</b> 4	43,584,325
Acc. Depreciation	
As at 01/01/2014 - 5,669,429,015 5,66	69,429,015
Depreciation during the year - 918,019,157 91	18,019,157
As at 31/12/2014 - 6,587,448,172 6,58	87,448,172
Net book value	
As at 01/01/2014 99,577,816,920 1,696,338,390 101,27	74,155,310
As at 31/12/2014 99,577,816,920 778,319,233 <b>100,35</b>	56,136,153

As at 31 December 2014, the cost of fixed assets fully depreciated but still in use is VND 5,139,181,885.

In the year 2009 and 2010, the cost of land use rights has increased an amount of VND 73,377,039,634 and VND 15,571,675,186 by revaluation respectively as at Notes 3.7

### 4.11 Construction in progress

VND VND
32,878,970,909
155,188,195 150,851,433
33,029,822,342
31/12/2014 01/01/2014
VND VND
279,873,729 105,429,873,729
287,907,000 24,287,907,000
552,950,000 7,552,950,000
7,002,000,000

For the financial year ended 31 December 2014

4.13

Investment in subsidiaries				
	Holding		Investment \	/alue (VND)
	Ending	Beginning	31/12/2014	01/01/2014
Portcoast Investment Consultants	70.00	70.00	888,292,000	888,292,000
Corporation			8,700,000,000	8,700,000,000
Portcoast Geotechnical Co., Ltd	87.88	87.88		
Xcom Co., Ltd	80.00	80.00	2,400,000,000	2,400,000,000
Global Media Consultant Co., Ltd	51.00	51.00	255,000,000	255,000,000
Cong Chinh AC Co., Ltd	70.00	70.00	350,000,000	350,000,000
Dia Hai Co., Ltd	94.18	94.18	14,536,581,729	14,536,581,729
Nhan Phuc Duc Investment JSC	56.10	52.20	84,150,000,000	78,300,000,000
			111,279,873,729	105,429,873,729
Investment in associates, joint-ventu	ires			
	Holdir	ng rate (%)	Investment \	Value (VND)
		Beginning		01/01/2014
Port and Waterway Engineering				
Consultant JSC	21.00	0 21.0	3,445,707,000	3,445,707,000
Tien Giang Construction Consultant JSC HFIC Investments JSC	30.89	30.89	3,024,000,000	3,024,000,000
	40.00		-,- ,,	4,000,000,000
Sai Gon Medicine Health Investment			, , ,	, , ,
Corporation	41.44	41.44	11,818,200,000	11,818,200,000
Civil Engineering Consultants Join-	22.83		2,000,000,000	2,000,000,000
Stock Company 625			04 007 007 000	04 007 007 000
			24,287,907,000	24,287,907,000
Other long-term investments				
ŭ				
		Shares	Investment val	
Cai Man Thi Vai Inland Danat Diatribu	4:a-a 100		31/12/2014	01/01/2014
Cai Mep Thi Vai Inland Depot Distribu Sea star International Port Corporation			25,000,000 3,240,000,000	25,000,000 3,240,000,000
Sai Gon Construction Quality Control		224,500	4,287,950,000	4,287,950,000
car con construction quality control			7,552,950,000	7,552,950,000
		_	1,002,000,000	1,002,000,000
Long-term prepayment				
			31/12/2014	01/01/2014
			VND	VND
				2
Official repaired expenses			68,081,613	208,502,571
Repaired machinery and equipment			842,721,900	1,236,279,196
Tools			555,705,727	766,838,879

1,466,509,240

2,211,620,646

For the financial year ended 31 December 2014

### 4.14 Trade payable

	<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
Trade payable – related parties Trade payable – third parties	154,000,000 12,887,525,100	- 16,525,231,730
	13,041,525,100	16,525,231,730

As of 31 December 2014, the balance of trade payable is mainly payable to Gemadept with an amount of VND 8,491,000,000 for buying house and land use right at A2 Truong Son, ward 2, Tan Binh district, Ho Chi Minh City. The Company has in progress of transferring land use right.

#### 4.15 Advances from customers

	31/12/2014	01/01/2014
	VND	VND
Advances from customers – related parties	13,742,376	-
Advances from customers – third parties	192,124,015,182	213,565,219,816
	192,137,757,558	213,565,219,816

The balance of advances from customer is the advances on the contract in progress. These advances will be reversed as soon as official acceptance of construction.

#### 4.16 Taxes

### Value added taxes deductible

		<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
Value added taxes deductible		066,330,761 066,330,761	887,794,245 <b>887,794,245</b>
Taxes receivables			
	;	<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
Value added tax	` /	68,222,381 68,222,381	

<sup>(\*)</sup> The output VAT of unrealised revenues of the projects which have not been accepted and have not made invoice in year 2011 and 2012 under the Decision No. 4973/QD-CT-XP on 15 October 2014 by the Department of Taxation of Ho Chi Minh City.

### Taxes and obligations payable to State

	<b>31/12/2014</b> VND	<b>01/01/2014</b> VND
Value added tax Corporation income tax Personal income tax (PIT)	9,367,810,735 4,781,724,175 13,811,951,658	4,202,550,778 11,309,961,135 12,233,664,842
Others	13,598,024 27,975,084,592	13,598,024 27,759,774,779

For the financial year ended 31 December 2014

4.17	Other payables		
		31/12/2014	01/01/2014
		VND	VND
	Union fees	563,174,503	148,725,872
	Social insurance	99,881,044	135,777,150
	Health insurance	43,868,771	56,575,400
	Unemployment insurance	-	91,240,246
	Income from difference of revaluation of		
	assets invested in subsidiary company	5,160,000,000	1,960,000,000
	Borrowings	3,172,265,623	2,248,854,000
		9,039,189,941	4,641,172,668
4.18	Bonus and welfare funds		
		31/12/2014	01/01/2014
		VND	VND
	Beginning balance	3,541,567,899	4,777,498,676
	Withdraw the bonus in 2009, others	-	1,000,000
	Bonus	(1,508,688,485)	(1,236,930,777)
	Ending balance	2,032,879,414	3,541,567,899
4.19	Other long-term payables		
7.13	Other long-term payables	31/12/2014	01/01/2014
		VND	VND
	Payables for performance value at 31/12/2004	9,765,516,627	9,765,516,627
	Other payables	3,062,951,490	3,062,951,490
		12,828,468,117	12,828,468,117
			, , ,
4.20	Unrealised revenues		31/12/2014
			VND
	Revenues		6,065,716,234
	Cost		(4,881,330,665)
		-	1,184,385,569

Unrealized revenue with the amount of 1,184,385,569 VND is corresponding the interest of projects which have not been accepted and made invoice. The company paid corporate income tax which is corresponding to interest received in advance under the Decision No. 4973/QD-CT-XP on 15 October 2014 by the Department of Taxation of Ho Chi Minh City.

### 4.21 Owner's equity

#### Owner's investment capital

According to the Certificate of Business Registration No. 0303592115 tenth amended on 13 December 2013 issued by the Department of Planning and Investment of Ho Chi Minh City, the Company's charter capital is VND 120,870,700,000. As at 31 December 2014, shareholders have fully contributed charter capital equivalents to 1,208,707 shares with par value per share is VND 100,000.

Representatives of shareholders capital	Rate	Number of shares	Amounts
	%		VND
Mr Tran Tan Phuc	23.54	284,534	28,453,400,000
Mr Do Nguyen Chi	6.94	83,826	8,382,600,000
Others in the company	44.83	541,949	54,194,900,000
Outside shareholders	24.69	298,398	29,839,800,000
Total	100.00	1,208,707	120,870,700,000

### PORTCOAST CONSULTANT CORPORATION

92 Nam Ky Khoi Nghia Street, Ben Nghe Ward, District 1, Ho Chi Minh City

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2014

### 4.21 Owner's equity (continued) – Fluctuation of owner's equity

	Owner's equity	Equity capital gain VND	Difference from revaluation assets VND	Investment and development fund VND	Financial contingency fund VND	Retained earning VND	Total
	VIND	VIND	VIND	VND	VND	VND	VIND
Opening balance (01/01/2013)	120,870,700,000	7,625,000,000	88,948,714,820	7,460,000,000	6,310,000,000	37,952,750,258	269,167,165,078
- Profit in 2013 - Withdraw dividends	-	-	-	-	-	1,375,524,836 1,380,000	1,375,524,836 1,380,000
Closing balance (31/12/2013)	120,870,700,000	7,625,000,000	88,948,714,820	7,460,000,000	6,310,000,000	39,329,655,094	270,544,069,914
Opening balance							
(01/01/2014)	120,870,700,000	7,625,000,000	88,948,714,820	7,460,000,000	6,310,000,000	39,329,655,094	270,544,069,914
- Profit in 2014 - Withdraw dividends	-	- -	-	-	- -	1,861,529,504	1,861,529,504 -
Closing balance (31/12/2014)	120,870,700,000	7,625,000,000	88,948,714,820	7,460,000,000	6,310,000,000	41,191,184,598	272,405,599,418

In the year 2009 and 2010, the difference from revaluation on intangible asset-land use rights is VND 73,377,039,634 and VND 15,571,675,186 as presented at Note 3.7 and 4.10.

For the financial year ended 31 December 2014

	Transactions with owners and dividend distribution	า	
		<b>Year 2014</b> VND	Year 2013 VND
	Owner's equity	VIND	VIND
	Beginning balance	120,870,700,000	120,870,700,000
	Increasing Ending balance	120,870,700,000	120,870,700,000
	Share		
		Year 2014	Year 2013
	Authorized shares	1,208,707	1,208,707
	-Common stock	535,000	535,000
	-Common stock (conditional transfer right)	673,707	673,707
	-Preference share	-	4 000 707
	Issued shares during the year	1,208,707	1,208,707
	-Common stock	535,000	535,000
	-Common stock (conditional transfer right) -Preference stock	673,707	673,707
	Outstanding shares	1,208,707	1,208,707
	-Common stock	535,000	535,000
	-Common stock (conditional transfer right)	673,707	673,707
	- Preference stock	0/3,/0/	073,707
	Treasury stock	- -	- -
5.	Par value of outstanding shares: 100.000 VND/si		EMENT
5.1	Revenues		
		<b>Year 2014</b> VND	<b>Year 2013</b> VND
	Revenue from rendering services Deduction	102,369,791,175 -	80,821,283,717
	Net sales	102,369,791,175	80,821,283,717
5.2	Cost of sales		
		Year 2014	Year 2013
		VND	VND
	Cost of services rendered	92,401,030,787	67,944,305,706
	Cost of convicts fortunation	92,401,030,787	67,944,305,706
5.3	Financial income		
		Year 2014	Year 2013
		VND	VND
	Interest from hearty to an	44.005.070	04.704.000
	Interest from bank, loan	41,935,078	94,731,309
	Realized difference of exchange rate	9 040 005	4 674 700
	Unrealized difference of exchange rate Dividend from financial investment	8,213,235 1,042,894,200	4,674,768
	Dividend nom mandal investment	1,093,042,513	961,029,500 <b>1,060,435,577</b>
		1,093,042,313	1,000,433,377

For the financial year ended 31 December 2014

5.4	Financial expenses	Year 2014	Year 2013
		VND	VND
	Realized foreign exchange difference	22,771,308	-
	Interest expenses		2,788,763,889
		22,771,308	2,788,763,889
5.5	Administration expenses		
		Year 2014	Year 2013
		VND	VND
	Wages	6,864,483,362	7,427,484,100
	Raw material costs	21,310,575	37,587,679
	Tools cost	5,273,000	8,918,636
	Tax and fees Extraordinary services expense	54,808,804 967,961,529	378,648,015 860,733,616
	Provision for doubtful debts	907,901,329	379,334,887
	Other in cash	409,483,914	872,058,089
		8,323,321,184	9,964,765,022
5.6	Other incomes	Year 2014	Year 2013
		VND	VND
	Income from difference of revaluation on		
	assets invested in subsidiary company	91,240,246	1,433,019,509
	Income from subcontractors	-	-
	Income from disposal fixed assets	<u>-</u>	529,791,323
		91,240,246	1,962,810,832
5.7	Other expenses		
	·	Year 2014	Year 2013
		VND	VND
	Interest on tardy payment of social	10 101 000	25 052 400
	insurance	16,181,893	25,052,488
	Net book value of fixed assets on disposal	<b>-</b>	529,791,323
	Penalty	537,944,062	6,000,000
		554,125,955	560,843,811
5.8	Current income tax expense		
		Year 2014	Year 2013
		VND	VND
	Profit before CIT Increasing/ decreasing adjustments	2,252,824,700	2,217,348,332
	Add: non-deductible expenses	568,684,028	415,062,143
	Less: non-taxable income	333,33 .,323	,,
		(1,042,894,200)	(961,029,500)
	Taxable income	1,778,614,528	1,671,380,975
	CIT rate	22%	25%
	Payable estimated CIT	391,295,196	417,845,244
	Increased according to tax inspection records in		700 404 040
	2011-2012	204 20E 400	792,481,618
	Current CIT expenses	391,295,196	1,210,326,862

For the financial year ended 31 December 2014

5.9	Earning per share		Year 2014	Year 2013
	Accounting profit after tax Profit or loss allocated to common stockholders	VND VND	1,861,529,504 1,861,529,504	1,375,524,836 1,375,524,836
	Weighted average of outstanding common stock	Shares	1,208,707	1,208,707
	Earning per share	VND/Sh ares	1,540	1,138

#### 6. OTHER INFORMATION

### 6.1 Related parties

Significant transactions with related parties during the year were as follows:

Related parties	Location	Relationship
Portcoast Investment Consultants Corporation	Ho Chi Minh City	Subsidiary
Portcoast Geotechnical Co., Ltd	Ho Chi Minh City	Subsidiary
Xcom Co., Ltd	Ho Chi Minh City	Subsidiary
Dia Hai Co., Ltd	Ho Chi Minh City	Subsidiary
Cong Chinh AC Co., Ltd	Ho Chi Minh City	Subsidiary
Global Media Consultant Co., Ltd	Ho Chi Minh City	Subsidiary
Nhan Phuc Duc Investment JSC	Ho Chi Minh City	Subsidiary
Transport Engineering Design Incorporation Port Co.,ltd	Ha Noi	Associate
Tien Giang Construction Consultant JSC	Tien Giang	Associate
HFIC Investment Joint Stock Company	Ho Chi Minh City	Associate
Sai Gon Medicine Health Investment Corporation	Ho Chi Minh City	Associate
Civil Engineering Consultants Join-Stock Company 625	Ho Chi Minh City	Associate

### 6.2 Transactions and balances with related parties

In financial year, significant transactions with related parties during the year were as follow:

Related company	Transactions	VND
Dia Hai Co., Ltd.	Lending	3,777,717,594
	Received from lending	5,247,820,979
	Advance to supplier	8,174,845,479
	Buying services	5,280,305,979
Portcoast Geotechnical Co., Ltd	Lending	18,028,125,734
	Received from lending	15,951,000,000
	Advance to supplier	9,486,000,000
	Buying services	7,950,000,000
Global Media Consultant Co., Ltd	Lending	97,635,200
Nhan Phuc Duc Investment JSC	Lending	137,145,353
	Capital contribution	5,850,000,000
Tien Giang Construction Consultant JSC	Sell services	87,677,500
-	Received from selling services	61,673,500

As at 31 December 2014, the balances of receivable with the related parties are as follows:

Related company	Transactions	Receivable – VND
Dia Hai Co., Ltd.	Advance to suppliers	4,063,375,750
	Lending	5.343.734.157
Portcoast Geotechnical Co., Ltd	Advance to suppliers	16,403,943,874
	Lending	28,875,580,664

For the financial year ended 31 December 2014

Related company	Transactions	Receivable – VND
Xcom Co., Ltd	Advance to suppliers	243,472,698
Cong Chinh AC Co., Ltd	Lending Advance to suppliers	315,617,310 100,000,000
Gong Grillin AG Go., Eta	Lending	1,807,414,664
Global Media Consultant Co., Ltd	Advance to suppliers	1,618,442,500
	Lending	795,797,458
	Others	1,756,000
Portcoast Investment Consultants	Advance to suppliers	
Corporation		90,000,000
Nhan Phuc Duc Investment JSC	Lending	1,149,606,353
HFIC Investment Joint Stock Company	Lending	46,353,000

As at 31 December 2014, the balances of payable with the related parties are as follows:

Related company	Transactions	(Payables) - VND
		VND
Tien Giang Construction Consultant JSC	Advance from customer	(13,742,376)
Portcoast Geotechnical Co., Ltd	Payable	(154,000,000)

### 6.3 Comparation

Oppening balance of the financial statements of the Company for the financial year ended 31 December 2014 were restated in accordance with the Decision No. 4973/QD-CT-XP on 15 October 2014 by the Department of Taxation of Ho Chi Minh City

### **BALANCE SHEET**

	Code	31/12/2013	01/01/2014	Diffenrence
Inventories	141	111,811,298,416	111,725,256,328	(86,042,088)
Advance from customers	313	214,019,765,270	213,565,219,816	(454,545,454)
Tax and payable to the State	314	26,967,293,161	27,759,774,779	792,481,618
Retained earnings	420	39,753,633,346	39,329,655,094	(423,978,252)
INCOME STATEMENT				
INCOME CITY EMERT		Year 2013	Year 2013	Diffenrence
NOOME OTALLEN.	Code	Before	After	Diffenrence
NOOME OTATIEMENT	Code			Diffenrence
Gross sales of services	Code 01	Before	After	<b>Diffenrence</b> 454,545,454
		Before adjustment	After adjustment	
Gross sales of services	01	Before adjustment 80,366,738,263 67,858,263,618 417,845,244	After adjustment 80,821,283,717 67,944,305,706 1,210,326,862	454,545,454 86,042,088
Gross sales of services Cost of sales	01 11	Before adjustment 80,366,738,263 67,858,263,618	After adjustment 80,821,283,717 67,944,305,706 1,210,326,862	454,545,454 86,042,088

NGO NGOC THU NHAN Chief accountant

NGUYEN THI TAM TRINH Finance and HR Chief Officer TRAN TAN PHUC General Director