

*As part of the development project on logistics services in Ba Ria-Vung Tau phase 2011-2020, from February 15 to February 22, 2012, a delegation for logistics survey province led by Mr. Nguyen Tuan Minh – Central Committee Member, Party Provincial Secretary paid a visit to Germany and Netherlands.*



## BA RIA - VUNG TAU in preparation for a perfect supply chain

By PHAM ANH TUAN

The delegates includes Mr. Tran Minh Sanh - Chairman of Ba Ria-Vung Tau province People's Committee, Mr. Nguyen Hong Linh- Chairman of Council of People, Alternate Member of Central Committee of the Communist Party, Mr. Ho Van Nien – Vice Chairman of Ba Ria – Vung Tau province, Mr. Bui Thien Thu – Vice-Bureau Chief of Vietnam Maritime Administration and other leaders from provincial services, departments and branches and businessmen of Ba Ria – Vung Tau area.

### A VISIT TO GERMANY

In Germany, with the arrangement of Portcoast, together with the aids from Vietnam Embassy, Inros Lackner Consulting Company (Germany) and Bremen Institute of Shipping Economics and Logistics, the delegation visited and worked

with two port authorities and biggest port operators in Germany in Hamburg and Bremen, worked with two logistics corporations: Kuhne&Nagel (the third largest logistics corporation in Europe) and Hellmann (the tenth largest in Germany)

In addition, the delegation visited and worked with HHLA (Hamburger Hafen und Logistics AG), Altenwerder Container Terminal, Cargo Transport Center in Bremen GVZ (the biggest transport village in Germany), GVZE, Incros Lackner Consulting Company, and Bremen Institute of Shipping Economics and Logistics.

The delegation's 3-day visit and working with 9 partners has brought an overview of logistics and seaport services and the relationship between the two industries, and gained experience in developing connecting

structures between seaports and logistics parks and experience in managing, investment the infrastructure of them as well.

### THE VISIT TO THE KINDOM OF NETHERLANDS

After the visit to Germany, from 20 February to 21 February, 2012, the delegation had working sessions with APM Terminal Corporation, Damco Logistics Corporation, Van der Helm-Hudig; VAT Logistics Corporation and STC Corporation.

APM Terminal (APMT) - a branch from AP Moller Corporation, is an international container terminal operating company headquartered in The Hague, Netherlands. It is one of the world's leading port and terminal operators as well as providing cargo support and container Inland Services, and is the largest port and terminal operating





Cai Mep - Thi Vai port Photo: HUYNH CONG BA

company in terms of overall geographic scope offering a Global Port, Terminal and Inland Services Network of 63 port facilities in 36 countries on five continents, as well as Inland Services providing container transportation, management, maintenance and repair at 154 locations in 46 countries. In Ba Ria – Vung Tau, APMT is a member of Cai Mep International Terminal (CMIT).

Van Der Helm-Hudig is a Netherlands liner operating globally founded in 1975, its logistics services include: road transport, air and sea freight and warehousing services. It is also doing logistics businesses related to international trade.

STC is a famous corporation in human resources for the maritime economy and sea transport and logistics. STC Corporation in Rotterdam The STC Group in

Rotterdam pools the expertise of suppliers worldwide, for the shipping, port, transport and logistics chain, as well as the harbour-bound oil and chemical sector. There are advanced simulator centers for human resource training for logistics and maritime services.

Especially in the working with Damco Logistics Corporation, its representative had a detailed presentation about Damco's activities in logistics service supply chain: the transport progress from manufacturers to the global consuming points: in which parts as road transport, warehousing, sea transport, transport to distribution centers or CFS (Container Freight Station), transport to consuming points... All services can be provided by Damco or by Damco and a logistics service provider.

In human resource training, the

delegation raised some discussing matters to STC as sources of investments to maintain STC activities, establishment and development STC's branches of work, training subjects, needs for training orders and expenses, possibilities of cooperation between STC and Ba Ria – Vung Tau province in training human resources for logistics industry, location for a training center and related matters...

In February 22, the delegation was in working session with Rotterdam Mayor, Rotterdam port authority and paid a visit to Expocenter Futureland Maasvlakte 2 (a great reclaiming land for port area and distribution center of Maasvlakte), ECT container terminal in Rotterdam. The delegation's working schedule ended in the late afternoon of February 22, 2012.

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